

**Hasib Bangloria**  
Executive Vice President



**FOCUS:**

- 2013 Business Insurance Top 40 under 40 Award Recipient
- Public Entity Niche [School Districts/Cities/Counties]
- Public Entity Pool Programs
- Reinsurance/Property/Liability/Workers' Compensation/Employment Practices Liability/Fidelity/Contract Risk Transfer
- Research Market Conditions and Climate
- Alternative Risk [risk retention/risk purchasing groups, self-insurance, etc.]

**EXPERIENCE – PUBLIC ENTITY AND SCHOLASTIC DIVISION:**

- ▶ July 2009 to present: Ballator Insurance Group
  - Responsible for the day-to-day operations of the Ballator operating companies
  - Administrator and exclusive broker for two insurance pools in the State of Florida totaling in excess of \$100,000,000 of premium
  - Manage all operations of First Florida, including managing and growing premium base of \$100+ Million
  - Maintained 98% renewal retention
  - Reduced Non-Profit Insurance Pool excess insurance costs by 30% during the most recent June 1, 2011 renewal
- ▶ March 2007 to July 2009: Accretive Insurance Agency
  - Responsible for new business development and servicing of existing clients
  - Assisted in agency setup and placing clients programs in 2007 which led to a multi-million dollar relationship with national market clients
  - Placed the excess casualty for the largest public entity property/casualty pool in the County
  - Assisted in developing the first and only social service pool in the State of Florida
- ▶ November 2003 to March 2007: Brown & Brown, Inc.
  - Involved in the development of four new insurance pools, one in the social service sector and three in the public entity arena
  - Responsible for the placement of property and casualty lines for several public entity clients across the Country, including the largest public entity pool in the State of Florida

**EDUCATION:**

- Graduate of DePaul University, Bachelor of Science in Finance
- Graduating GPA of 3.85 / 4.00 scale
- National Science Foundation Member and Scholarship Recipient
- National Merit Scholar
- Minor in Accounting

**PROFESSIONAL LICENSING**

- Currently maintains a Property & Casualty Insurance license in Illinois, Florida, California and several other states

**CREDENTIALS:**

- ❖ AGRIP Member – National
- ❖ PRIMA member – National and State levels
- ❖ RIMS member – National and State levels
- ❖ Target Markets Member – Program Administrator